



Hong Kong Corporate and Company Secretary Services

Room 701, 7th floor, Fu Fai Commercial
Center, 27 Hillier Street, Central, Hong Kong

Tel: +852 3547 0140

12/F, Bayfield Building, 99 Hennessy Road,
Wan Chai, Hong Kong

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Hong Kong Advantages

Hong Kong has a history of resilience, a dynamism and an incomparable energy.

■ Operational Logic

Hong Kong is the place to be for sales and purchases in Asia, because of the numerous Chinese investments it's also the best location to conclude International agreements.

■ Reputational Logic

Hong Kong isn't an exotic destination, instead it's a **cooperative jurisdiction** with a **strong compliance**.

■ Tax Advantages

Hong Kong profit tax is 8.25 % till profits of USD 250,000 then 16.5 % only. **No Capital gain, No VAT, ease to operate offshore without taxes.**

Disadvantages

Challenging offshore claims, tax authorities are regularly requesting a demonstration with proofs to accept the offshore profits claim and this is tedious to produce and assess.

Lengthy bank compliance for the onboarding of new clients and the monitoring of their bank activities.

■ Confidentiality Advantages

NO Public Register of Significant Controllers, Plus large acceptance of Seychelles, Samoa or other entities in offshore location as shareholders and corporate directors (in addition of an individual Director).

■ Sound Legal System

Common Law and a vast choice of legal professionals with extensive experience of cross-border operations. **Adequate Trustee ordinance.**

■ Recognized Business Freedom

Without administrative burden and with a pro-business environment.

Accoplus is an experienced Hong Kong Trust and Corporate Services Provider, knowing how to navigate through new laws and regulations. With a limited number of clients and personalized services Accoplus is guiding clients with effective solutions.

About Us

Accoplus is a boutique Trust and Corporate Services Providers acting under license TC001110 in Hong Kong.

Since 2012 Accoplus is, to a controlled number of clients, offering personalized Incorporation and Post-Incorporation management services for onshore and offshore companies.

Co-Founder and Director

Raphael GENOUD has over 30 years of experiences as Entrepreneur and Director, first in Switzerland (Geneva) then in Hong Kong where he resides since 2002.

Aside from managing his portfolio of investments in private companies Raphael is the co-founder of Accoplus Limited , Fellow member of the Hong Kong Institute of Directors, STEP affiliate, Certified Anti-Money Laundering Specialist and CEDR Accredited Mediator.

Invested in business digitization, Raphael is also a Certified Digital Marketing Professional (Chartered Institute of Marketing).

For last eight years, Raphael, is also a senior advisor to International Entrepreneurs. Prior to this, from 2004 to 2012 he was the founder and Director of a company providing brand environment, designs and products with

manufacturing facilities in China employing 500+ workers.

Before this, in Switzerland, he was the founder and Director of SME's active in marketing, design and manufacturing.

Director

Pingping CHEN was educated in Mainland China and in France where she completed her higher education in Management & Accounting and worked as an accountant in private companies and CPA firms for nine years.

With an Asian and a Western business exposure, Pingping who speaks Cantonese, Mandarin, French and English has extensive experience in Corporate Services and accounting/audit, effectively monitoring our in-house and external accountants.

She joined the company in 2014 and became Accoplus Director in 2019.



TECH Experts

CPM, CPC, CPA, CTR, Bounce rate, User's churn rate and Monetization, SERP, Affiliates.

The digital economy is often complex to banks and professional intermediaries, to fully comprehend. At Accoplus we have gained sufficient knowledge, expertise and experience to focus on particular issues and simplify problematics.

Business models and financial flows aside, difficulties could arise with privacy laws (i.e GDPR) effective place of management, VAT thresholds, offshore partners, traffic fraud, mirroring businesses, to name a few.

Mergers and Acquisitions, valuations, complex profits sharing structures, these are some of our experience that are appreciated by business owners and their legal representatives.

Due to questionable user acquisition practices and often bad media releases

about successful operators, we assist law professionals for their client's compliance process, pointing out the areas where their specific knowledge will be crucial, referring cases to our rightful and trusted specialists.

Experts in digital economy we have active roles to protect the interests of beneficial owners in new ventures.

We navigate with ease between digital business models and the old economy, supporting businesses for their digital transformation and facilitating the work of stakeholders.

Hong Kong Company Incorporation and Post-Incorporation Services



The Incorporation of a Hong Kong Company doesn't require physical presence of the Director(s) and Shareholder(s) – AT DISTANCE PROCESS –

With an impeccable reputation , a limited number of clients and an effective local and global network, we are the dedicated partners of demanding professional intermediaries.

Accoplus is taking actions to safeguard your privacy and business confidentiality, including but not limited to: Confidentiality trainings to a trustworthy small team of long-time employees , Secured building, Office under alarm system, code names, Fire protected safes, etc



Company Secretary Services

Full secretarial services include:


1. Acting as Company Secretary and Designed Representative;
2. Preparing minutes and resolutions;
3. Preparing and submitting Annual Return, Business Registration renewal;
4. Share transfer, allotment and increase of capital;
5. Change of company name, change of registered business address;
6. Appointment, resignation of directors / company secretary;
7. Change of personal particulars of directors / company secretary;
8. Deregistration.

Additionally, we are providing when, necessary, an alternative registered address, domain name acquisition for the company emails and website, phone services, apostilles and notarizations.

Aged companies and the formation of offshore companies in all premier jurisdictions are part of our regular services.


Onboarding of Existing Companies

We regularly onboard existing companies following requests from professional intermediaries, law firms and colleagues abroad.

No meddling guarantee: we are bound by  confidentiality and business ethic, if a beneficial owner is requesting additional services, we'll refer the case to the trusted professional intermediary.

The amplitude of our services and particularly our experience with bank compliance, tax substance, tax investigations, cross-border and complex structuration are supporting the decision to change of company secretary in favour of Accoplus.

Changing Corporate Service Provider is a swift process with little to no disturbance.

Most of  Corporate Services Providers are offering initial low cost company formation and then reveal hidden fees and inflated prices on accounting and audit arrangements or for other services.

With the current economic environment, it's a good timing to compare costs and services.

For an inferior or comparable cost Accoplus will provide a superior quality of services and advices.


Check our Onboarding of Existing Companies offer!

Accounting and Audit Arrangements

The Company offers in-house or externalized (monitored by Accoplus) accounting services offering a **SINGLE POINT OF CONTACT** solution.

With a large choice selection of Trusted Auditors, ranging from the small and competitive local firm to one of the **BIG 4**, the external Audit will be arranged to match the specific needs of the client.

The **SINGLE POINT OF CONTACT** solution simplifies all exchanges, shortening the time requirements, insuring **INDEPENDENCE AND EFFECTIVE** control.

For active companies monthly P&L weekly cash positions are provided, the use of **XERO**  as accounting software also provides an effective real time access for the beneficial owners and their representatives / management companies.

Accoplus team has a strong International Business expertise, and is working daily with documents in many languages. 

Demonstrating Offshore Status


Instead of requesting a pre-ruling, Hong Kong Companies are often claiming offshore profits when delivering the first Audit report.

To ease the process of securing an offshore status, the company will have, through Accoplus as its Tax Representative, to evidence and reply to Inland Revenue Department about:

1. How the clients were contacted, keeping emails, minutes of meetings, phone bills, foreign expenses (i.e. restaurants, transportations) occurred during and for the commercial activities.
2. How the suppliers were contacted and how the prices were negotiated, keeping travels records and the exchanges trail.
3. Record how and by whom the services were rendered, with a detailed description of such services supporting the demonstration of a substance outside of Hong Kong.

Corporate Bank Account Opening Arrangement and Maintenance

Hong Kong is no different from the rest of the finance hubs in term of painful compliance procedures and lengthy time to onboard new clients.

In such adverse context the Accoplus expertise in compliance is definitively a crucial advantage, our company was co-founded and is under the management of a Certified Anti-Money Laundering Specialist (CAMS) 

1

With a prompt assessment of the potential bank acceptance we will communicate clearly the chances of obtaining and maintaining a corporate bank account in Hong Kong and dress a list of information, explanations, documents and business proofs to be bundled by our team.

2

We will then submit an often-anonymized file or a summary to a selected bank, getting an unofficial pre-acceptance before delivering the full bundle and setting up a bank interview.

3

Once the bank account is opened and throughout its existence, Accoplus team will act and care for the client in provision of the needed information and documents for the bank compliance review and updates, charged on an hourly fee.

4

Accoplus is working with TIER 1 banks in Hong Kong, Singapore, Macau and the Mauritius.

5

Accoplus is up-to-date with banks risk appetite and we are able to find solution for multiple business models.

Compliance

Having a good understanding of our client's activities is we believe the essence and the main interest of our business.

To offer alternatives and advices we should comprehend our client's environments, the reasons of their success, the causes of their concerns, their strategies.

The compliance process is not only a mandatory responsibility but is also the foundation of a long-term collaboration, advising is only possible based on a good understanding of the situations.



Our in-house compliance team is trained on OSINT, Open-Source Intelligence, and by scanning publicly available information in addition to the access restricted databases we avoid any surprises.

The lengthy compliance process is protecting our clients, each and every business partner are checked so the reputational and operational risks are better managed.

Because of our extensive experience Financial Institutions and Professionals' intermediaries are at ease with our referrals.

We have a strong experience with immaterial businesses and digital activities, this greatly reduce the investment of time required to fully understand these often high-growth activities.

Our sister company **Compliancia** also provides white label compliance reports.

Non-Executive Director and Nominee Shareholders Arrangements

In Hong Kong there is a notable absence of **public** Significant Controllers Register.

The Hong Kong Companies Registry is providing for a small fee a copy of the Incorporation documents, thus disclosing names and addresses of the Directors and Shareholders.

Adding a confidentiality layer with a Corporate shareholder is well accepted and a very common practice in Hong Kong is using Seychelles and Samoa companies without being an obstacle for the bank compliance.

- Protecting business confidentiality and shielding the beneficial owners from unwanted curiosity is not only a right but could also be essential for the personal security of exposed individuals.
- The opacity of certain structuration will only be a protection against public scrutiny as enforcements agencies have anyway a quick access to information.

AccoPlus is offering Corporate or Individual shareholder nominee services after strict enhanced due diligence.

Using the services of a **Non-Executive Director**, local Hong Kong resident, could be of interest. Having a local director is clearly an asset, if structured properly, to achieve substance and demonstrate Hong Kong as the effective place of management.

Immigration – Investment Visa

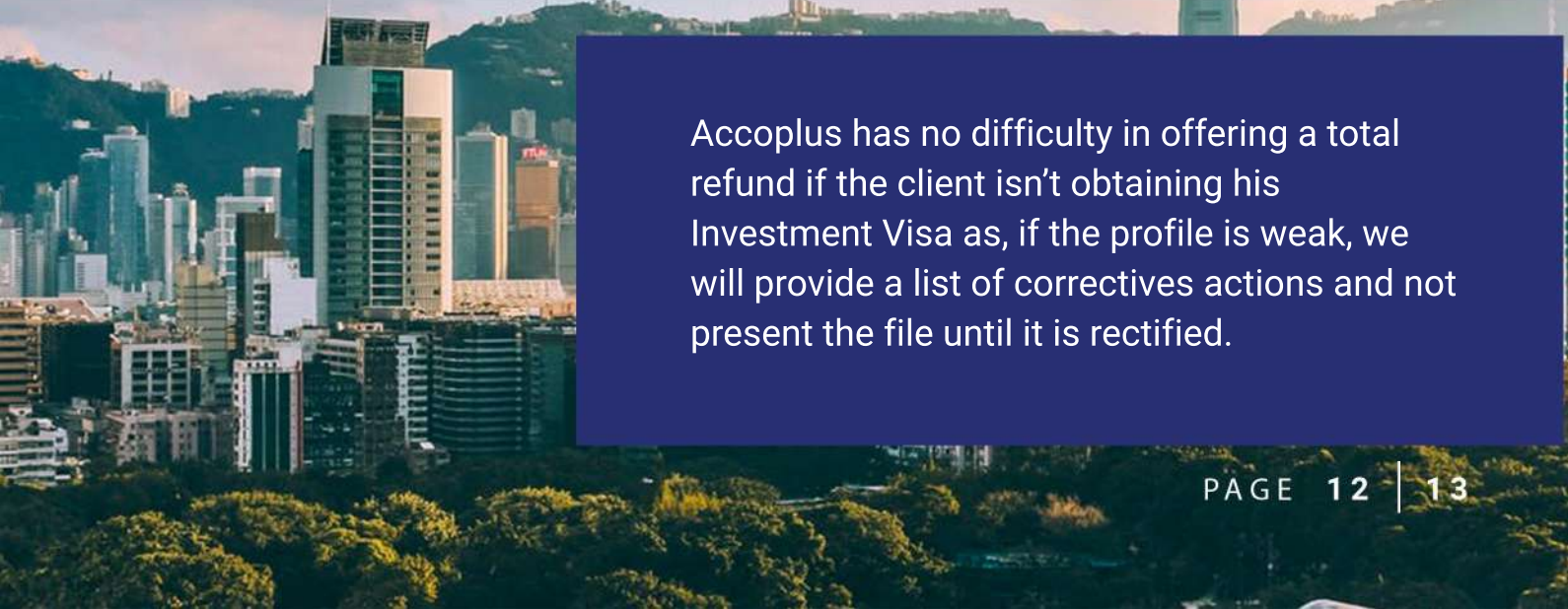
Hong Kong as a new home is an attractive opportunity for a new generation of Entrepreneurs.

Living in a pro-business environment is life changing, seeing your efforts rewarded, being surrounded by resilient and hard-working people, sitting next to the World Factory and where the cash rich clients are, this remain to be a unique chance.

Money and power are moving East and the Western governments are not too keen on this, medias are also inflating Hong Kong turbulences but the fact is that the city is SAFE.

Attracting bright entrepreneurs is essential for Hong Kong, few facts for the beneficials owner of a Hong Kong Company.

1. Investment visa process is straight forward, you should demonstrate that you will contribute to the Hong Kong economy.
2. By renting office, hiring local employees and having sufficient funding the demonstration is done, the process will take 3-4 months.
3. You will receive a Hong Kong Identity Card and benefit from the territorial tax system, seven years later you will be eligible for a Permanent Residency, with right of abode.
4. Accoplus will accompany the client during all the procedures, also supporting the search for qualified employees, office lease, draft of employment contracts, insurance arrangements etc.



Accoplus has no difficulty in offering a total refund if the client isn't obtaining his Investment Visa as, if the profile is weak, we will provide a list of correctives actions and not present the file until it is rectified.



Contact Us

Here's how you can reach us:

- **Phone**

+852 3547 0140

- **E-mail Address**

concept@accoplus.net

- **Address**

12/F, Bayfield Building, 99 Hennessy Road, Wan Chai, Hong Kong